

2007 ID Top 50 Report

Following is the roster of the 2007 ID Top 50 distributors by sales volume.

2007 ID Top 50

Rank	Company	# Dist. Centers	'06 Sales (millions)	'05 Sales (millions)	# of accts.	# of DSRs/ Sales Pros	% of st. sls.	Group Affiliation
1	Sysco Corp.	172	33,900.00	31,400.00	400,000	8K/13.9K	42.5	None
2	U.S. Foodservice	76	19,217.00	18,468.00	250,000	5,200/NA*	55*	None
3	Performance Food Group	27	5,826.70	5,700.00	44,000	1,100/NA	51	Progressive Group Alliance
4	Gordon Food Service	18	5,200.00	4,900.00	43,000*	800/NA	NA	DMA, Markon
5	Reinhart FoodService	17	2,591.00	2,033.00	30,000	539/NA*	55	DMA, IMA, Markon, SEFA
6	Food Services of America	13	2,550.00	2,450.00	26,000*	325/565*	50	DMA
7	Maines Paper & Food Service	9	2,015.00	1,950.00	15,600*	70/NA	NA	DMA, Markon, SEFA, IMA
8	Shamrock Foods Co.	3	1,457.00	1,323.00	20,000*	411/NA	60	DMA, Markon, NESAs, IMA
9	Ben E. Keith Foods	6	1,300.00	1,121.00	10,000	465/108	60	DMA, Markon, UniPro, SEFA
10	Cheney Brothers, Inc.	2	648	592	14,000	229/240	65	UniPro, NESAs
11	Labatt Food Service	4	637	515	5,500	71/95	30*	UniPro
12	The IJ Co.	4	605	557	4,800*	110/165*	30*	DMA, IMA, Markon, SEFA
13	Agar Supply Co.	1	490.9	478.9	4,000	45/68	49	F.A.B.
14	IFH	2	490	474	8,846	130/150	60*	DMA, Markon, UniPro
15	Consolidated Companies (CONCO)	3	365	358	2,700	100/130	75	DMA, IMA, Markon
16	Clark National	13	350	345	12,000	160/200	75	UniPro, Network Services, NESAs
17	Perkins	3	340	320	12,000	110/140	70	Federated Foodservice, SEFA, Network
18	Nicholas & Co.	1	325	295	3,800	80/86	50*	DMA, IMA, Markon
19	Glazier Foods Co.	1	302	269	3,700	61/72	38	UniPro, UniPro MUG
20	Cash-Wa Distributing Co.	3	274	241	NA	65*/75	68	UniPro, ProMark, SEFA
21	C.A. Curtze Co.	3	262	252	7,700	125/NA	93%	ProMark, UniPro, NESAs
22	BiRite Foodservice	1	251	238	1,800	42/60	40	DMA, UniPro
23	Fox River Foods, Inc.	1	236	215	3,000	51/67	32	UniPro, UniPro MUG, ProMark, NESAs
24	Merchants Foodservice	2	225	230	5,552	60/69	4%	F.A.B.
25	Wood Fruitticher Grocery Co., Inc.	1	220	196	3,000	58/65	75	UniPro, NESAs
26	Pate Dawson Co.	2	217.9	210.9	1,500	15/21	24%	Progressive Group Alliance, PGA-MUA, Independent Distributor Partners
27	Zanios Foods	1	203	171	2,000	43/52	50*	Pro*Act, UniPro, NESAs
28	Feesers	2	198.3	192.5	4,000*	50/67*	NA	UniPro
29	Banta Foods	1	193	172.3	3,700	32/37	40	UniPro, Emerald Group
30	Martin Bros. Distributing Co.	1	190	176	3,500	36/49	86	UniPro
31	Upper Lakes Foods	2	185	170	2,700	35/47	NA	Pro*Act, UniPro

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32	Hawkeye Foodservice Distribution	3	175	178	3,500*	70*/NA	80	DMA, SEFA, UniPro
33	J.Kings Food Service Professionals	1	155.4	142.5	1,700	50/54	50	Pro*Act, UniPro
34	Harkers Distribution	1	155	153	12,000	85/100	85	Progressive Group Alliance
35	HFM Foodservice	5	150	142	2,500	24/46	NA	UniPro, NESAs
36	Van Eerden Foodservice Co.	1	148.7	148	1,360	35/45	39.1	Pro*Act, UniPro, UniPro MUG
37	City Line Distributors	1	139	129	1,550	31/37	100	UniPro
38	Goldberg and Solovy Foods	1	132.9	129	1,200	27/38	65	UniPro
39	DiCarlo Food Service	1	125	122	2,540	43/54	60	ProMark, UniPro, UniPro MUG
40	Dierks Waukesha	1	122.7	112.8	3,300	58/70	65	UniPro, UniPro MUG, ProMark
41	Jose Santiago, Inc.	2	121	114	4,500	55/67	78	UniPro
42	Yancey's Food Service	1	120	117	1,450	14/27	15	UniPro, Pro*Act
43	Jacmar Foodservice Distribution	2	119	102	1,200	18/25	60	DMA, Progressive Group Alliance
44	Cardinal Restaurant Supply	1	118	119	1,300	23-Oct	10	UniPro
45	Costa Fruit & Produce Co.	1	116	110	2,500	24-Dec	25	Pro*Act, UniPro
46	Jordano's	1	102	101	1,700	36/48	65	Progressive Group Alliance, SEFA
47	Affiliated Food Service	1	102	96	1,200	25/30	66	F.A.B.
48	Y. Hata & Co.	2	101.3	102.7	1,750	13/28	52	Progressive Group Alliance, NAFED
49	Glover Wholesale Co.	2	97	70	3,000	40/53	65	F.A.B.
50	Pocono Produce Co.	2	95.9	95	1,700	32/49	70	F.A.B., Pro*Act